



About Your Presenter

Ray Walshe, Managing Consultant and Energy Practice Leader for the Sales Team

- BSME from California Polytechnic University, Pomona; MBA from University of Redlands
- Seven years in the field as a Highly Protected Risk (HPR) field engineer
- Twenty-five years as a large property underwriter, twenty of those in the Energy segment, including power gen
- Former clients include PG&E, Sempra, Southern California Edison, Sacramento Municipal Utility District, Imperial Irrigation District, Cities of Roseville, Redding, Vernon, Idaho Falls - Idaho, Fayetteville – North Carolina, and many more.
- Managed and/or personally underwrote in excess of \$100M in power gen property premiums in the past decade.

The Renewables Mandate

- Public and Private Institutions are being charged to transition their energy needs from fossil fuel sources to renewable energy sources
- What are the options for renewable energy?
 - Solar (Photovoltaic or Concentrated Solar)
 - Wind
 - Waste to Energy
 - Biofuels (Biodiesel, Ethanol, Syngas)
 - Methane Recovery
 - Geothermal
 - Hydropower
 - Green Hydrogen (Hydrogen extracted using green energy to do so)





Current Energy Sources for Canada

- Hydro is the dominant source of power generation at nearly 60%
- Fossil Fuels and Nuclear combined are an additional 34%
- Wind has been the dominant "new renewable" source of power
- Solar is a fraction of the Wind production, but is gaining on Wind

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Narrowing the options

- Budget and Logistics will limit the viable options for renewable solutions
 - Wind, Geothermal, Hydro and Methane recovery are location dependent
 - Biofuels, Waste to Energy and Concentrated Solar require scale to be affordable
 - PV Solar is affordable at a variety of scales and nearly universally available
 - Battery Energy Storage Systems can serve as a complement to these renewable energy sources, and, like Solar, is affordable, scalable and can be deployed in a wide range of locations.
- For the purposes of this discussion, let's focus on Photovoltaic Solar, and Battery Energy Storage Systems (BESS)





What defines your energy needs?

- Reliability
 - Suitable for primary power?
 - Suitable for emergency power?
- Affordability
 - Up front costs?
 - Savings on your future energy costs?
 - Impact on insurance costs?
- Risk Impact
 - How does this change the risk profile of the facility?
- Opportunity
 - Instructional aid for teaching about renewables?



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Photovoltaic Solar Risks

Hail/Convective Windstorm

 Solar farm hail losses have exceeded all other types of natural hazard causes. Wind is the second leading cause.

Ontario is the providence with the highest incidence of severe hailstorm activity

- Hail & Wind Loss Mitigation Strategies
 - Adequate thickness of the solar panel glass for the known hail risks (adds weight and cost)
 - If on a tracker, program system for proper stowage in advance of an incoming storm (requires additional sensors/subscriptions)



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Photovoltaic Solar Risks

Flood

- Flood is the third leading cause of damage to solar farms
- Flood Loss Mitigation Strategies
 - System placement outside of a known flood zone

 When in a known flood zone, make certain the critical equipment (panels, inverters, transformers) are at least one foot above the highest expected flood elevation

- Surface grading and fencing designed to redirect and not impede waterflow through the facility
- Ensure depth of support columns is enough to retain stability in the event of surface erosion





Battery Energy Storage

- Affordable
 - Higher energy density per dollar of investment cost
 - Lower footprint required based on high energy density
- Low Maintenance
 - No priming equipment is required
 - No scheduled cycling required
- Versatile
 - Suitable for a range of applications
 - Low charge times compared to other battery chemistries
- More Eco-Friendly
 - Less toxic metals used in Li-Ion so disposal is less of an issue





Battery Energy Storage Risks

- Thermal Runaway
 - Once initiated, difficult to extinguish
 - High thermal (~400 deg Celsius) and energy release
 - Potential for explosion due to H2 off-gassing
- Thermal Runaway Mitigation Strategies
 - Avoid placing batteries in high heat conditions
 - Use a robust battery management system
 - Early detection of off-gassing
 - Proper venting
 - Separation
 - Battery selection





Questions





Thank You!

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